



MD EMTIAJ HOSSAIN

Senior Executive Technical & Business Development

CARRER OBJECTIVE

To develop a career in Information Technology where there is scope prove myself as a learner, loyal, taking responsibility, decision-making, performing individual as well as in a team and highly energetic person to face any challenge and to build up myself as successful. Looking for a Job where I will have the scope to utilize my potentiality and skill to do something innovate and from where I will be able to enhance my knowledge

EDUCATION

Bachelor of Science in Computer Science & Engineering
American International University – Bangladesh
CGPA 3.06 out of 4.00 || 2014 – 2018

Higher Secondary Certificate, Group of Science
Govt. Azizul Haque College, Bogra
GPA 5.00 out of 5.00 || 2011 - 2013

Secondary School Certificate, Group of Science
Bogra Zilla School, Bogra
GPA 5.00 out of 5.00 || 2003 - 2010

CONTACT

Mobile: +88 01828 204280

Email : emtiajhossainaiub@gmail.com

WORKING AREA

- Data Center Infrastructure
- IT
- Nationwide / ISP / NIX
- Networking
- Structured Cabling
- IT Infrastructure
- Ip Surveillance & Security System
- Cyber Security
- Graphic Design
- Digital Marketing
- Professional Photography

EXPERIENCE

Kloud Technologies Limited

Senior Executive Technical & Business Development
August 2020 – Present

Smart Systems & Consultants Limited

IT Engineer & Business Development
January 2019 – July 2020

PROCHITO - IT

Digital Marketing
July 2018 – December 2018

AIUB - IT

IT Support & Data center
January 2018 – June 2018

EXTRA ACTIVITY

AIUB Computer Club
Event Lead
May 2015 – May 2018

AIUB Photography Club
Club Development Officer
May 2014 – May 2017

Mozilla Firefox @AIUB
Member
May 2014 – May 2017

Engineering Student Association of
Bangladesh-ESAB
Member (ID: 1303-0153)

ACADEMIC RESEARCH

➤ INFORMATION SECURITY

LANGUAGE

- Bangla
- English

TRAINING / CERTIFICATE

CISCO

- Cisco Networking Academy Certified IT Essentials (Cisco IT ESSENTIAL 5.0)
- Internet of Things (Cisco Connecting Things Course)
- Introduction to Cyber Security (CISCO Networking Academy)
- CCNA

International Cyber Security Institute (ICSI, UK)

- ICSI - Certified Network Security Specialist (CNSS)

Asia Pacific Network Information Centre. (APNIC, Australia)

- Routing
- Internet Resource Management
- IPv6 Fundamentals Course
- IPv6 Address Planning Course
- Introduction to Cyber Security Course
- Policy Development Process

Rasa Technology

- Basic MIKROTIK Configuration (MIKROTIK)
- VSOL GPON Solution

Shanghai Baud Data Communication Ltd. (BDCOM-China)

- FTTX with BDCOM GPON Solution
- Network Management System-BDCOM
- Wireless Products & Solutions
- Switching with BDCOM
- Optical Power Budget

Coders Trust Bangladesh

- Graphics Design

Access 2 Information (A2i-ICT Division, Bangladesh)

- Digital Security Essentials
- Troubleshooting Computer Security
- Troubleshooting Internet Connection
- Troubleshooting Operating System
- Troubleshooting File Processing & Sharing
- Troubleshooting Multimedia Projector
- Microsoft Word
- Microsoft Power Point Presentation
- Microsoft Excel
- Google Analytics

365 Data Science

- Microsoft Excel Basic
- Microsoft Excel Advanced

Google Digital Garage (GOOGLE)

- Digital Marketing

DESIGN

- Adobe Photoshop
- Adobe Illustrator
- Adobe Premier Pro
- Adobe Light Room
- Auto CAD

DISCLOSE

- Communication
- Public Relation
- Presentation
- Creative and Enthusiastic
- Passionate in service
- Time Management
- Organized
- Team Work

TRAINING / CERTIFICATE

Excel Technologies Ltd

- Grand stream Network & Wireless Solution (*USA*)
- EPSON Eco Tank printer Technology (*JAPAN*)
- Hikvision Thermal Solutions-Min Moe (*CHAINA*)
- Hikvision Surveillance Station Setup (Hands On)

FORTINET Network Security Expert (NSE)

- NSE1 Network Security Associate (*FORTINET*)
- NSE2 Network Security Associate (*FORTINET*)

Amazon Web Services (AWS)

- AWS Foundations: Securing Your AWS Cloud

Juniper Networks Corporation (United States)

- Delivering A Secure Automated Network to Service Providers
- Building Networks For AI- Driven Enterprise

Atova Technology Ltd (Bangladesh)

- MIKROTIK Bandwidth Management
- CISCO NETWORKING

REFERENCE

Reference: 01

ABHIJIT BHOWMIK
Senior Assistant Professor (Computer Science and Engineering)
Special Assistant (Office of Student Affairs, AIUB).
American International University-Bangladesh (AIUB).
Cell: +88 01926 836045
Email: abhijit@aiub.edu.

Reference: 02

Dr. Tabin Hasan
Associate Professor (Computer Science and Engineering)
American International University-Bangladesh (AIUB).
Email: tabin@aiub.edu

Reference: 03

Md Manirul Islam
Assistant Professor (Computer Science and Engineering)
Director, (Network Operations Center, AIUB)
Instructor Trainer, Cisco Networking Academy, (CISCO)
American International University-Bangladesh (AIUB).
Email: manirul@aiub.edu

JOB RESPONSIBILITIES

- Technical IT Requirements Analysis from Corporate Client
- Maintaining System Operations and Troubleshooting Lab and Classroom PCs
- Provide hardware, software, network support & printer issues
- Operating Systems
- Problem solving skills with strong troubleshooting skills
- Maintaining desktop and server infrastructure
- Prepare & conduct business communication documents, proposals, presentation.
- Analyze user requirements and recommend appropriate system and hardware
- Central point of contact between the System, Software, Support & Management.
- Liaise with and provide direction to key stakeholders in all projects including engineers, developers, infrastructure projects team, internal management and key customers.
- Identify, agree and manage project scope, objectives
- Explain complex information clearly and simply to the clients.
- Generate requirements and provide idea to the clients.
- Research the latest products & regulations.
- Maintain & develop good relationship with customers and follow-up with them.
- Meetings with new clients & visit directly with them.
- Collaborate with team members to achieve better results.
- Developing PowerPoint presentation, quotes and proposals.
- Inform Client about new developments in the company's products.
- Identify new lead and potential new markets.
- Identify and manage the resolution of all project issues, including effective escalation and communication as required.
- Perform extensive research and tests on consumer base
- Tender Process Documentation, Product Procurement & Tender BOQ, RFQ, Tender Submission
- Business Develop & Communication with partners, vendors, OEM & joint venture

✿ Father	: MD. DELOWAR HOSSAIN
✿ Mother	: MST. DEL AKTER
✿ Sex	: MALE
✿ Age (By Birth)	:
✿ Date of Birth	: DECEMBER 10, 1996.
✿ Nationality	: BANGLADESH.
✿ Relationship	: SINGLE.
✿ Religion	: ISLAM.
✿ Blood group	: AB+

I am confident that I have the ability to work with proper responsibility on one's own initiative. I will try my best to perform my duties according to the desired satisfaction of the authority.

Signature: MD. EMTIAJ HOSSAIN