



SHAH AMRAN JAWEL

EXECUTIVE- SALES & MARKETING

ABOUT

I believe that I can grow only by contributing to the growth of the organization that I work for. Therefore, I am looking forward to work in an organization, where I can utilize my knowledge and discharge responsibilities assigned to me in the best possible manner, Thereby resulting in a relationship of mutual growth.

PROFESSIONAL SKILLS

Adaptability
Communication
Software proficiency
Dedication to Excellence
Multitasking

PERSONAL SKILLS

Creative spirit
Organized
Time management
Team player
Fast learner
Motivated
Reliable and Professional
Photographer

AWARD

1st Runner up, in making an advertisement based on COCA-COLA in 2018 which was organized by Dept. of Marketing in AIUB.

CONTACT

H:House 05, Road 03, Block C, Mirpur 1, Dhaka
P: +8801626-791395
E: joelckb538951@gmail.com

SOCIAL

FB: <https://rb.gy/2uasik>
LINKDIN: <https://rb.gy/3vargk>

WORK EXPERIENCE

EXECUTIVE- MARKETING & SALES

IPLUS DATA LIMITED | January 2022 - Ongoing

- Research and contact with new clients
- Develop and maintain a portfolio of prospective clients
- Serve as the first point of contact for new clients
- Provide software service information to new client
- Support the senior sales team in outbound sales efforts
- Collaborate with sales and development teams to increase client base
- Attend on product training conferences.

SALES DEVELOPMENT REPRESENTATIVE

hSenid Mobile Solution | September 2020 - January 2022

- Generated new merchants from social platforms and created awareness
- Fixed up meeting and made a presentation based on our products and services.
- Made a follow up schedule and tried to get them onboard
- Kept the sheet update on daily basis and forecast the plan for the next day.
- Analyzed the market and made a report on weekly basis
- Maintained the proper relationship with merchants and sorted out the problems.

ACCOUNTS EXECUTIVE

Chemtrek Industries Bangladesh limited | May 2019 - Dec 2019

- Prepared invoice, Created Accounts, Sales Return Entry, Daily Collection updated, Shipment report, Managed Account receivable and payable,
- TOP Sheet management and kept communication with vendors and kept record of their problems and reported it to the top level of management

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REFERENCES

Azmat Jamal

Product Lead

hSenid Mobile solution

Phone: 01841-646247

Email: azmat@hsenidmobile.com

Mohammad Shaker Ullah

Managing Director

Taskia Enterprice

Phone: 01738-533176

Email: mdshaker94@gmail.com

EDUCATION

MASTER OF BUSINESS ADMINISTRATION (MBA)

AMERICAN INTERNATIONAL UNIVERSITY OF BANGLADESH

MAJOR IN MARKETING – 3RD SEMESTER

CGPA: 3.75 (ONGOING)

BACHELOR OF BUSINESS ADMINISTRATION (BBA)

AMERICAN INTERNATIONAL UNIVERSITY OF BANGLADESH

MAJOR IN MARKETING

CGPA: 3.68

HIGHER SECONDARY SCHOOL CERTIFICATE (HSC)

GOVT. COLLEGE OF COMMERCE, CHITTAGONG

BUSINESS STUDIES

CGPA: 5.00

SECONDARY SCHOOL CERTIFICATE (HSC)

CHAKARIA KORAK BIDDYAPITH

BUSINESS STUDIES

CGPA: 4.88